

From: [Rep. Sam Kito](#)
To: [House Labor and Commerce](#)
Subject: FW: problems with SB76!
Date: Tuesday, May 1, 2018 9:08:26 AM

From: Jeanne Kitayama & Paul Wheeler <hainesbrew@gmail.com>

Sent: Tuesday, May 1, 2018 8:13 AM

To: Rep. Sam Kito <Rep.Sam.Kito@akleg.gov>; Sen. Dennis Egan <Sen.Dennis.Egan@akleg.gov>; Sen. Peter Micciche <Sen.Peter.Micciche@akleg.gov>

Subject: problems with SB76!

Dear Legislators,

It is "down to the wire" with the Title IV re-write. There are still many fine points in this rewrite that have dire consequences for those successful small businesses operating successfully under the present laws and restrictions.

The proposed law states that there may only be one brewery, distillery, **or** winery retail serving license per population of 9,000 people. For Haines, this means that our brewery and the distillery would have to compete for the one available retail license. Both our retail rooms operate under restrictions that draw people who don't want to go to traditional bars, offer a healthy social venue, and generate local revenue.

Even if we are grandfathered into the present laws, that particular restriction would devalue our brewery's resale value if it did not come with the retail license. Retail sales make up more than 50% of our sales. This logic is similar to the 80/20 provision that was taken out for similar reasons.

We invite you to stop by our brewery to confirm that the atmosphere is not that of a bar, but a responsible, friendly gathering place for our community.

Thank you for opposing the passage of SB76 at this time.

Sincerely,
Jeanne & Paul

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Paul Wheeler & Jeanne Kitayama

Haines Brewing Company, Inc.

PO Box 911, Haines, AK 99827

www.hainesbrewing.com

From: [Rep. Sam Kito](#)
To: [House Labor and Commerce](#)
Subject: FW: After listening to testimonies...
Date: Thursday, May 3, 2018 4:47:47 PM

From: Jeanne Kitayama & Paul Wheeler <hainesbrew@gmail.com>

Sent: Thursday, May 3, 2018 3:44 PM

To: Rep. Sam Kito <Rep.Sam.Kito@akleg.gov>; Rep. Adam Wool <Rep.Adam.Wool@akleg.gov>; Rep. Andy Josephson <Rep.Andy.Josephson@akleg.gov>; Rep. Louise Stutes <Rep.Louise.Stutes@akleg.gov>; Rep. Chris Birch <Rep.Chris.Birch@akleg.gov>; Rep. Gary Knopp <Rep.Gary.Knopp@akleg.gov>; Rep. Colleen Sullivan-Leonard <Rep.Colleen.Sullivan-Leonard@akleg.gov>; Rep. Mike Chenault <Rep.Mike.Chenault@akleg.gov>; Rep. Bryce Edgmon <Rep.Bryce.Edgmon@akleg.gov>

Subject: After listening to testimonies...

Dear Representatives,

You are very patient and attentive in listening to all that testimony, even after Chair Kito reminded people that some points they were bringing up were not part of the issues of SB76. Thank you.

Problems in SB76 stem from the bar owners who are not happy with the innovative success of the breweries and distilleries. Rather than following the current trends to be creative, collaborative, they choose to try to stifle what they see as competition. Yet business competition, perceived or real, can be a healthy opportunity to bring better service to customers.

The mental health organizations would be more successful in curbing unhealthy drinking by working with the bars, which present many more opportunities for abusive drinking and social problems.

SB76 brings no benefits to our small brewery, which is an integral and positive venue in our community. There seem to be many fine points within SB76 that need to be reevaluated so that craft brewing in Alaska can follow the same economic boost that is happening for communities in the lower 48 states.

Thank you for your time and thoughts,
Jeanne Kitayama
Haines Brewing Co., Inc.

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Paul Wheeler & Jeanne Kitayama

Haines Brewing Company, Inc.

PO Box 911, Haines, AK 99827

www.hainesbrewing.com

From: Melissa Cullum
To: [House Labor and Commerce](#)
Subject: HB357
Date: Thursday, May 3, 2018 1:54:38 PM

To Whom It May Concern-

Alaska's regulation of alcohol is outdated and Title IV is in dire need of a rewrite; however, the tasting rooms from local distilleries and local craft producers should not be included in this bill. In Juneau, local bar owners have been vocal in their opposition to the new tasting room in downtown. As a community member I couldn't disagree with them more. Rather than have unregulated alcohol flowing like in many of the bars downtown, the tasting rooms limit the amount of alcohol served as well as close early. Not only are tasting rooms and local crafters and distillers revitalizing downtown, they offer well made products in responsible amounts; something that can't be said of any of the bars downtown. As a result, it is imperative that the legislature review HB357 and the stranglehold it will impose on the local crafters and distillers.

Sincerely,
Melissa Cullum

Sent from my iPhone

From: Don Larson
To: [House Labor and Commerce](#)
Subject: SB 76
Date: Friday, May 4, 2018 12:23:12 PM

Dear House Labor and Commerce Committee

I do not support the current changes to SB76 to create a separate distillery retail license. The only change that needs to be made is to incorporate HB 269 into SB 76. Please do not over complicate a simply matter and please do not try to destroy a fledgling industry.

Thank you for your time

Don Larson

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