

SURVEY OF STATE TASTING ROOM

LAWS FOR CRAFT DISTILLERIES

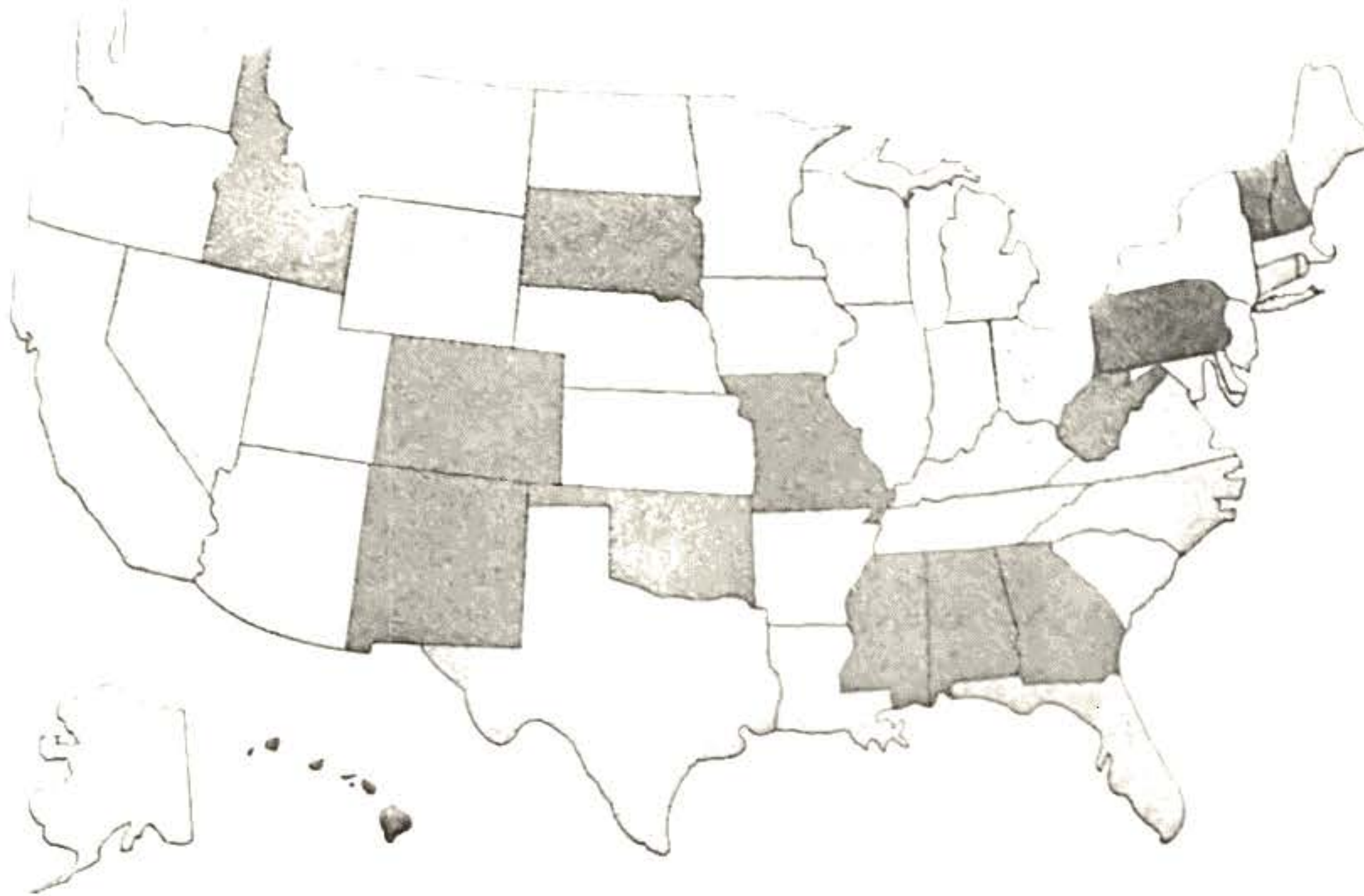
The information in this survey was compiled from distillers and state alcohol control boards. It reflects the most current information available at the time of writing. Due to the hard work of numerous distillers, distillers guilds and state representatives, these laws are continuing to be debated and modified to meet the needs and interests of all stakeholders in their states. If any of these laws or details have changed by the time of publication, please contact www.distilling.com with the correction or update.

STATE	STATE GUILD	3 TIER OR CONTROL STATE	LIMIT ON MAXIMUM PRODUCTION	ON-SITE TASTING ROOM	SATELLITE TASTING ROOM	PAID TASTING	DIRECT SALES BY BOTTLE	DIRECT SALES BY GLASS	COCKTAILS	SELF-DISTRIBUTION	ALLOWED TO SELL NON-ALCOHOLIC MERCHANDISE
AL	No	Control	None	Yes	Yes only allowed to serve 1/2 of guests	Yes	No	Yes	Yes	No	Yes
AK	Distillers Guild of Alaska	3 Tier	None	Yes	No	Free	Yes 1 gal per person per day	Yes Max of 3 oz per person per day	Yes Max of 3 oz per person per day	Yes	Yes
AZ	No	3 Tier	20K Proof Gallons (P.G.)/year	Yes	Yes	Yes	Yes 20% of total production can be sold on-site for off-site consumption	Yes	Yes	Yes At least 50% of production sold via wholesale	Unknown
AR	No	3 Tier	None	Yes	No	Yes	Yes	No	No	No	Yes
CA	California Artisanal Distillers Guild	3 Tier	None for Manufactures. 100K gal/year excluding brandy production for craft distillers license. Craft distillers cannot purchase bulk spirit. All production must be and distilled on site.	Yes	No But a craft distillery may operate up to 2 restaurants, bars under an open license	Yes 1-1/2 oz max per person per day	Yes 2.25 oz per day per person who has obtained an instructional tasting conducted by the craft licensee	Yes 1-1/2 oz max per person per day or in an attached restaurant	Yes 1-1/2 oz max per person per day if their alcohol is a non-alcoholic mixer	No	Yes Can operate as gift shop and craft licensee can have on-site restaurant that sells food
CO	Colorado Distillers Guild	3 Tier	None for Manufactures. 45k liters or 5k nine liter cases for Distillers Pub license.	Yes	Yes	Yes	Yes	Yes	Yes Can only serve alcohol produced at the distillery	Yes	Yes
CT	No	3 Tier	None	Yes no additional tasting license	No	Free 2 oz per person	No	No	No	Yes	Yes
DC	No	3 Tier	None	Yes	No	Free Three 1 oz samples per person per day after 1 pm	Yes	Yes	Yes w/ certified license	Yes	Yes
DE	No	3 Tier	750k P.G./year	Yes	No	Yes	Yes 1 case per person per day	Yes	Yes	No	Yes
FL	Florida Craft Distillers Guild	3 Tier	75k gal/year	Yes	No	Yes	Yes 2 bottles per brand per person per year	No	No	No	Yes
GA	No	3 Tier	None	Yes	No	Free 1-1/2 oz per person	No	No	No	No	No
HI	No	3 Tier	None	Yes	No	Yes	Yes	No	No	Yes	Yes
IA	No	3 Tier	None	Yes	No	Yes	Yes if spirits are made from state grown agricultural	Yes	Yes	Yes	Yes
IL	No	3 Tier	None	Yes	No	Yes	Yes	No	Yes	Yes	Yes
IN	No	3 Tier	None for Manufactures. Small Craft Producer Pub license 7500 (31 Gallon) barrels/year (132,000 gal/year)	Yes	No	Yes	Yes	Yes w/ Small Craft Producer Pub License	Yes w/ Small Craft Producer Pub License	Yes	Yes
ID	No	Control	None	Yes	No	Free Three 1/2 oz samples per person per day	Yes but bottles must first be bought from the state	No	No	No	Yes
IL	Illinois Craft Distillers Association	3 Tier	25k gal/year	Yes	No	Yes Three 1/2 oz samples per person per day	Yes Max of 20oz per year	No	Yes	No	Yes
IN	Yes	3 Tier	None	Yes spirits must be produced by licensee themselves	Yes	Yes 1-1/2 oz max	Yes Max of 100 gal/year & no Sunday sales	Yes	Yes Can only use the alcohol produced at the distillery	Yes	Yes

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IA	No	Control	None for manufacturers, \$06 P.G./year for a micro-distillery.	Yes	No	Free \$2.00 per person per day	Yes 2 bottles per person	No	No	No	Yes
KS	No	3 Tier	\$06 gal/year	Yes	No	Free	Yes	Yes	Yes	No	Unknown
KY	Kentucky Distillers' Association	3 Tier	None for Class A license, \$06 P.G./year for Class B license.	Yes	No	Free \$2.00 per person per day	Yes 2 liters per person per day	No	Yes	No	Yes
LA	No	3 Tier	None	Yes	No	Yes	Yes No more than 1 case per person per 30 days	Yes	Yes	No	Yes
ME	Main Distiller's Guild	Control	\$06 gal/year for Craft Distillers license	Yes	Yes	Yes	Yes	Yes	Yes Can only use with the proper Class A Distillers license or other and allow for a full bar	No	Yes
MD	Maryland Distillers Guild	3 Tier	None	Yes	No	Yes \$2.00 per person per day	Yes 2 bottles per person per day	No	No	Yes	Yes
MA	No	3 Tier	None, but license gets more expensive with higher production.	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
MI	Michigan Craft Distillers Association	Control	\$06 More Gallons/year	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MN	Minnesota Distillers' Guild	3 Tier	None	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MS	No	Control	None	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MO	No	3 Tier	None	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MT	Montana Distillers' Guild	Control	None	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
NE	No	3 Tier	\$06 P.G./year for Craft Distillers license	Yes	No	Free \$2.00 per person per day	Yes	Yes	Yes	Yes	Yes
NY	Nevada Craft Distillers Association	3 Tier	None, but max sales cap of 100 cases in NY with more in CA and restricted sales internationally	Yes	Yes	Free \$2.00 per person per day	Yes No more than 1 case per person per 30 days	Yes	Yes	Yes	Yes
NH	No	Control	None	Yes	Yes	Free \$2.00 per person per day	Yes	Yes	Yes	Yes	Yes
NJ	No	3 Tier	\$06 P.G./year	Yes	Yes	Free \$2.00 per person per day	Yes	Yes	Yes	Yes	Yes
NM	New Mexico Distillers Guild	3 Tier	\$06 P.G./year	Yes	Yes a lot of the tasting rooms require 200 cases made for your distillery and other events	Free	Yes 1 case per person per 30 days	Yes	Yes	Yes	Yes
NY	New York State Distillers Guild	3 Tier	\$06 P.G./year for Farm Distillers license which requires one of 1000 0.75 gallon appellations	Yes	Yes	Free	Yes	Yes	Yes	Yes	Yes
NC	North Carolina Distillers Association	Control	None	Yes	Yes	Free \$2.00 per person per day	Yes No more than 1 case per person per 30 days	Yes	Yes	Yes	Yes

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ND	No	3 Tier	25k gal/year	Yes	Yes 20 days of off site tastings & sales for events like the state fair.	Yes	Yes 12 bottles per person per month.	Yes	Yes	No	Yes
OH	Ohio Distiller's Guild	Control	10k P.G./year for ASA license.	Yes	No	Yes 1.50 charge between 25¢-5¢ per sample up to four 1.5 oz pours.	Yes 2 bottles per person per day w/ retail sales license. Spirits must be brought back.	No	No	No	Yes
OK	No	3 Tier	None	Yes	No	None	No	No	No	No	No
OR	Oregon Distillers Guild	Control	None	Yes	Yes	Yes Five 1.2 oz samples per person per day.	Yes w/ retail license but no drink sales.	Yes w/ on premise sales license, but no bottle sales.	Yes w/ on premise sales license, but no bottle sales.	No	Yes
PA	Pennsylvania Distillers Guild	Control	None for Regular license. 100k gal/year for Limited Distillery license.	Yes	Yes Three 1.2 oz sample per person per day onsite or at a satellite tasting room.	Yes Three 1.2 oz sample per person per day onsite or at a satellite tasting room.	Yes	Yes For limited Distillery license w/ additional license.	Yes For limited Distillery license, and they can only use alcohol produced on site.	Yes For Limited Distillery license.	Yes
RI	No	3 Tier	None	Yes	No	Yes Charges for pours, spirits are free.	Yes One 375ml bottle per person per visit.	No	No	Low Unclear	Yes
SC	No	3 Tier	100k Cases for Micro Distillery license.	Yes	No	Yes Max of 1 and 1.2 oz must have four before tasting.	Yes 2 bottles per person per day. Bottles stamped not for resale.	No	No	No	Yes Must be sold in a separate room from alcohol.
SD	No	3 Tier	50k gal/year	Yes	No	Free	No	No	No	No	Yes
TN	Tennessee Distillers Guild	3 Tier	None	Yes	No	Yes	Yes	No	Yes Must be offered for free.	No	Yes
TX	Texas Distilled Spirits Association	3 Tier	None	Yes	No	Yes 1.5 to 2.0 pours per person w/ purchase annually.	Yes 2 bottles per person per 30 days. Max of 2000 gal per year.	Yes	Yes Can only use the alcohol produced on the distillery.	No	Yes
UT	Utah Distillers Guild	Control	None	Yes Licenses can only be earned in a natural area of consumption outside the rest of state.	No	Yes Max 1.5 oz and 1.2 oz per person.	Yes Operating as a package opening.	Yes w/ additional license.	Yes w/ additional license.	Yes	Yes
VT	Distilled Spirits Council of Vermont	Control	None	Yes	Yes up to 10 sites	Yes Four 1.5 oz samples per person per day.	Yes	No	No	No on state distilleries can sell their spirits outside of VT.	Yes
VA	Virginia Distillers Association	Control	None for Regular Distillers license. 36k gal/year for Limited (Farm) Distillery Licenses w/ distillery located on land zoned for agriculture & which grows and uses the agricultural product of the land.	Yes	No	Yes Three 1.2 oz samples per person per day.	Yes Licensed as a 1.5 A.B.V. drink.	No	No	No	Yes
WA	Washington Distillers Guild	3 Tier	150k P.G./year	Yes	No	Yes	Yes	No	No	Yes	Yes
WV	Yes	Control	20k P.G./year	Yes	No	Free small hand-drawn samples.	Yes 1.5 oz buy spirits from the state w/ a 25% surcharge & must pay a 10¢ fee for every bottle sold.	No	No	No	Yes
WI	Wisconsin Distillers Guild	3 Tier	None	Yes	No	Yes Five 1.2 oz samples per person per day.	Yes	Yes	Yes Alcohol produced or imported.	No	Yes
WY	No	Control	None	No	Yes	Yes 1.2 oz max per person per day.	Yes Only at satellite tasting rooms.	No	No	No	Yes

STATE FAVORABILITY INDEX FOR CRAFT DISTILLERS



Least Favorable
 Less Favorable
 More Favorable
 Most Favorable

In general the **MOST FAVORABLE** state laws for craft distillery tasting rooms allow distilleries to have a large or unlimited production capacity; offer paid tastings at an on-site as well as one or more satellite tasting rooms; direct sales of their spirits to customers; are allowed to serve and charge for cocktails; and are allowed to self-distribute their spirits.

In general the **MORE FAVORABLE** state laws for craft distillery tasting rooms allow distilleries to do all the activities above except for self-distribution. Some are allowed self-distribution but are limited in one other aspect such as a limit on the number and frequency of direct sale of bottles to customers.

In general the **LESS FAVORABLE** state laws for craft distillery tasting rooms allow paid tastings on-site and limited direct sales to customers but do not allow satellite tasting rooms, the sale of cocktails or self-distribution.

In general the **LEAST FAVORABLE** state laws for craft distillery tasting rooms are limited to offering samples (many of these states mandate the samples be free), without the ability to sell cocktails, direct sale of bottles for off-premise consumption, have a satellite tasting room, and in rare cases, forbid the sale of other non-alcoholic merchandise such as shirts and hats.