

MICHAEL TAVOLIERO



OBJECTIVES

To become a meaningful and productive member of the Alaska real estate community. With a politically and culturally sensitive approach, as well as experience in working closely with governmental agencies, I am able to open doors and establish alliances that will benefit our community and our state.

I bring business experience to the table. My skills in negotiations, management, relationship-building, and community outreach will benefit all I work with through increased public awareness and participation.

WORK EXPERIENCE

2008 – Present: Real Estate Licensee and Associate Broker

- Residential and Commercial property marketing analysis and sales.
- Established direct marketing and sales strategies including a customer relations program, seminars, client annual reviews, and advertising.
- Ensured compliance with RESPA, HUD, and other regulations.

EDUCATION

1972 - 1976 San Francisco State University San Francisco, CA *BA/English*

1976 - 1978 San Francisco State University San Francisco, CA *Paralegal Certification*

