State of Alaska
2019 Legislative Session

Identifier: SB052-DCCED-AMCO-03-22-19
Title: ALCOHOLIC BEVERAGE CONTROL; ALCOHOL REG
Sponsor: MICCICHE
Requester: (S) Labor & Commerce

Expenditures/Revenues
Note: Amounts do not include inflation unless otherwise noted below. (Thousands of Dollars)

<table>
<thead>
<tr>
<th>OPERATING EXPENDITURES</th>
<th>FY 2020</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
<th>FY 2023</th>
<th>FY 2024</th>
<th>FY 2025</th>
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<tbody>
<tr>
<td>Personal Services</td>
<td>73.2</td>
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<tr>
<td>Travel</td>
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<td>8.8</td>
<td>5.6</td>
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<td>Commodities</td>
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<tr>
<td>Total Operating</td>
<td>230.8</td>
<td>0.0</td>
<td>570.8</td>
<td>55.6</td>
<td>55.6</td>
<td>55.6</td>
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</tbody>
</table>

Fund Source (Operating Only)

| 1005 GF/Prgm (DGF)     | 230.8   | 570.8   | 55.6    | 55.6    | 55.6    | 55.6    | 55.6    |
| Total                  | 230.8   | 0.0     | 570.8   | 55.6    | 55.6    | 55.6    | 55.6    |

Positions

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<tr>
<th></th>
<th>Full-time</th>
<th>Part-time</th>
<th>Temporary</th>
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Change in Revenues

| 1005 GF/Prgm (DGF) | 0.0 | 518.7 | 435.0 | 435.0 | 435.0 | 435.0 |
| Total             | 0.0 | 518.7 | 435.0 | 435.0 | 435.0 | 435.0 |

Estimated SUPPLEMENTAL (FY2019) cost: 0.0 (separate supplemental appropriation required)
Estimated CAPITAL (FY2020) cost: 0.0 (separate capital appropriation required)

Does the bill create or modify a new fund or account? No

ASSOCIATED REGULATIONS

Does the bill direct, or will the bill result in, regulation changes adopted by your agency? Yes
If yes, by what date are the regulations to be adopted, amended or repealed? 01/01/21

Why this fiscal note differs from previous version/comments:
Not applicable, initial version based on the Governor’s 2/13/19 budget.

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Division: Alcohol and Marijuana Control Office
Approved By: April A. Wilkerson, Administrative Services Director
Agency: Office of Management and Budget

Printed 4/19/2019 Page 1 of 3 Control Code: dcqfE
STATE OF ALASKA
2019 LEGISLATIVE SESSION

Analysis

This bill is a result of recommendations from a five-year process initiated by the Alcoholic Beverage Control (ABC) Board to improve the structure, organization, specific policies, and associated implementation issues in alcohol regulation.

EXPENDITURES (in thousands)
The liquor licensing functions of the Alcohol and Marijuana Control Board are fully funded by program receipts from licensing fees. The agency anticipates that additional receipt authority is needed to accomplish the requirements of this legislation. Collection of alcohol licensing receipts is anticipated to be sufficient to fund these expenditures.

Passage of this legislation will start a very short year and a half for AMCO and the Alcoholic Beverage Control Board to prepare for full implementation. The capacity of the current staffing level is not sufficient to manage the transition. A long-term non-perm Project Assistant (Range 16) for two years will be needed to successfully prepare the board, the office, and the licensees for the transition.

As a result of this bill, regulations across 3 AAC 304 will need to be rewritten by the Alcoholic Beverage Control Board and adopted by the effective date of most of the bill sections: January 1, 2021. AMCO's Regulations Specialist will coordinate the regulations updates. The Alcoholic Beverage Control Board will add four full days of meetings in the first two years, likely appended to existing planned meetings, to review, propose, and adopt regulations under the Administrative Procedure Act.

SB52 adds educational outreach responsibility to the Alcoholic Beverage Control Board, which will serve as the lead agency and provide written and web-based publications to various stakeholders across the state. The existing Local Government Specialist IV will coordinate this program, and additional expenditure authority will be needed to produce materials and travel to engage with industry, the public, municipalities, rural governments, and other stakeholders.

The aged alcohol licensing database needs to be replaced with licensing workflow/database software to comply with data collection, research, and reporting requirements. For a new database estimated to cost $500.0, AMCO will negotiate through the RFP process a smaller payment in the first year (FY2020) prior to when revenues will be increased, with the balance to be paid in FY2021. An annual maintenance fee is projected after the first year.

1000 Personal Services
• Long-term non-permanent Project Assistant range 16 to manage implementation: $73.2/year for the first two years

2000 Travel
• Board travel costs for four additional days of meetings: $3.2/year for the first two years ($1.6/meeting day)
• Local Government Specialist travel for two-day trips to each of the four judicial districts per year: $5.6/year ($1.4/two-day trip)

3000 Services
• Attorney review of regulations: $12.0/year in each of the first two years (75 hours/year)
• Printing, design, and publication costs for education materials: $10.0/year for the first two years
• Database development/acquisition: $100.0 in FY2020 and $400.0 in FY2021
• Software maintenance: $50.0/year beginning in year two
• Printing/public notice: $0.8/year for the first two years
• Postage: $1.0/year for the first two years
• Statewide core services and allocated costs: $15.0/year per position
FISCAL NOTE ANALYSIS

STATE OF ALASKA
2019 LEGISLATIVE SESSION

BILL NO. SB052

Analysis

4000 Supplies:
• Start-up costs for one new employee (computer, cubicle): $10.0 in the first year

The Department of Public Safety will provide access to the TRACS mobile citation system at no cost, which will allow enforcement to issue, manage, and transmit citations to defendants and the Alaska Court System.

FEE CHANGES (in whole dollars)
Revenues are anticipated to increase due to a re-evaluation of the fee structure by the Steering Committee along with increased expectations and requirements for administration, education, and enforcement.

Certain biennial license fees have been increased:
• Manufacturing licenses have been standardized at $1,250 (up from $500 for wineries and $1,000 for breweries and distilleries)
• Retail on-site service at manufacturing facilities is made a new license type with a $1,250 license fee
• Destination Resort, and Outdoor Recreation Lodge licenses have been standardized at $2,500 (up from $1,250)
• Club licenses have been increased from $1,200 to $1,500
• All retail licenses that serve only beer and wine are standardized at $1,250 (up from $400-$800)

Certain biennial license fees have been decreased:
• Wholesaler base license fee is unchanged but annual transaction fees are reduced
• Duplicate Beverage Dispensary Licenses are changed to endorsements, reducing the fee from a biennial $2,500 fee to an one-time endorsement fee of $1,250 and a biennial fee of $200

A new license for direct shipment of wine from wineries in other states to Alaskan consumers is proposed at AS 04.09.360 (Section 10). The biennial fee for this license is $200. Other states with this license type have issued 600+ licenses. This fiscal note estimates a very conservative number—200—as no data exists upon which to base an estimate.

Endorsements are a new concept in Title 4, created as add-ons to licenses to address specific needs or situations. Each endorsement has a biennial fee of $200 (the multiple fixed-counter endorsement, which replaces the BDL Duplicate license, also has a one-time issuance fee of $1,250). This fiscal note assumes an average of one endorsement per license; in reality, some licenses will have multiple endorsements and some licenses will have no endorsements.

Permit fees are clarified to be a per-day fee of $50 (ABC Board may increase, but not decrease, fee by regulation) rather than a per-event fee. The negligible increase resulting from this change is not shown in this fiscal note.

REVENUE SUFFICIENCY (in thousands)
AMCO anticipates significant expenditures to prepare for the changes made by the bill before we will see increased revenues from the bill. However, receipt collections in FY2020 are anticipated to be sufficient to support increased expenditures for two reasons:
1) alcohol revenue has exceeded alcohol expenditures by an average of $280.0/year over the last five years.
2) the ABC Board approved a regulations project that increases the application fees for new, transfer, and renewal applications which became effective for FY2019. The increase in revenues was projected to be $175.0 per year.

AMCO anticipates sufficient alcohol receipts to support the expenditures should SB52 be enacted.